

# **Dell Telecom Multi-Cloud Foundation**

A fundamentally smarter way to deploy and manage best-of-breed, telco clouds

# Summary

The cloud is the future of telecom networks. Communications service providers (CSPs) can't afford to be locked into a single-vendor vision of the future. They need a trusted, open foundation on which to build the multivendor networks of tomorrow, which is why we've developed the Dell Telecom Multi-Cloud Foundation. Dell Technologies is partnering with Wind River to co-engineer and integrate complete 5G telecom cloud solutions that combine hardware, software, automation, and services into preintegrated, pre-validated, and optimized packages.

# Solution Highlights

Every CSP's cloud journey is unique. Dell Telecom Multi-Cloud Foundation enables CSPs to choose the journey that's right for them, benefit from a strong head start, and work with an experienced partner along the way. We've done the hard work up front so that CSPs can have an easier time deploying, managing, and maintaining a best-of-breed cloud environment:

- Optimized, pre-integrated Telecom Infrastructure Blocks featuring all the hardware, software, and services you need to deploy specific use cases
- Reduced deployment time and risk with pre-integrated and validated solutions that are co-developed by Dell Technologies and Wind River
- Simplified management of your telco cloud that features easy-to-use, built-in automation and orchestration tools

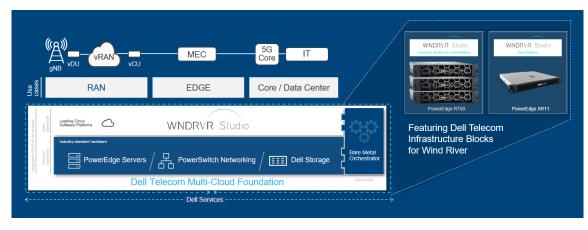
## Building your cloud future on a trusted foundation

In the coming years, the way that telecommunications networks are built will fundamentally change. Instead of proprietary, single-vendor systems and purpose-built appliances, CSPs are shifting to cloudnative core networks, cloud-based edge services, vRAN and Open RAN solutions that mix virtualized software and industry-standard servers from a variety of vendors. These cloud-based networks will scale effortlessly, automate day-to-day operations, and adapt quickly to new market opportunities while reducing costs.

Although these solutions will share many common characteristics with enterprise clouds, telco clouds will continue to have unique requirements around performance, latency, security, and the services they support. To meet these requirements across a variety of use cases, CSPs will need to mix and match solutions from different vendors across the edge, core, and RAN. This introduces the potential for complexity and risk, particularly as CSPs look to integrate multivendor solutions and manage them effectively over the solution lifecycle. In order to accelerate the deployment, simplify management, and reduce the risk of multivendor telecom networks, Dell Technologies is partnering with Wind River, a global leader in software for mission-critical intelligent systems, to create Dell Telecom Multi-Cloud Foundation.

## Everything you need for your cloud to succeed

Dell Technologies is uniquely qualified to help CSP's modernize their network. We have helped hundreds of companies across a broad range of industries with their digital transformation. We are making significant investments to help CSP's transform their networks. We partner with Wind River to perform continuous integration testing that helps operators plan and deploy a telco cloud that meets the stringent SLAs of the telecommunications industry. Dell Telecom Multi-Cloud Foundation integrates with Wind River Studio through Dell Bare Metal Orchestrator management software to deliver a fully integrated cloud stack with automated deployment and lifecycle management.



Dell Telecom Multi-Cloud Foundation

Bare Metal Orchestrator gives CSPs the ability to identify bare metal servers and accelerate deployment of software across multi premises, reducing operational costs by orchestrating lifecycle management across hundreds of thousands of servers and network devices. By utilizing a declarative automation approach with programmable infrastructure, based on workload requirements, CSPs are able to minimize errors, technical debt, and reliance on domain expertise. This capability is all available by accessing Bare Metal Orchestrator's API, CLI, or the unified user interface to help accelerate innovation and deliver differentiated services at scale. The unified user interface also allows for telemetry, metering, and lifecycle management of resources.

# **Dell Telecom Infrastructure Blocks for Wind River**

Dell Telecom Infrastructure Blocks are critical components of this solution. An Infrastructure Block is a foundational building block designed for use with Telecom Multi-Cloud Foundation that streamlines the design, configuration, and delivery of cloud infrastructure to efficiently accelerate the deployment of new services. It is integrated in Dell's factory and has been co-engineered with Wind River to include all of the hardware and software required to meet the needs of a specific workload at a defined scale. It also includes blueprints called Bare Metal Orchestrator Modules that encapsulate the continuous integration testing Dell Technologies performs with Wind River to ensure the cloud stack consistently meets telecom SLAs. And, if anything ever goes wrong, Dell's world class support team provides a unified support experience for the entire cloud stack.

Our first Infrastructure Blocks are based on Wind River Studio. Dell Technologies and Wind River are committed to helping CSPs build the cloud-native networks of the future. As part of that commitment, we have integrated PowerEdge servers, Bare Metal Orchestrator management software and Wind River Studio into a seamless hardware/software solution that simplifies the deployment and lifecycle management of a telco cloud at scale. The first use cases supported include virtual Centralized and Distributed Units (vCU/vDU) for vRAN and Open RAN and management clusters for the Telecom Multi-Cloud Foundation site controller, with more to come in the future.



Dell Telecom Infrastructure Blocks for Wind River

#### Building your network on Telecom Multi-Cloud Foundation

A best-of-breed architecture is the best way to build a telco cloud. Yet this can be a challenge for CSPs because it requires the ability to bring together and manage an ecosystem of partners to continuously validate a multitude of hardware and software combinations to support a broad set of use cases. Dell Telecom Multi-Cloud Foundation simplifies this process by providing an integrated solution that is ready for production traffic while offering a wide variety of options for cloud customization. Dell Telecom Multi-Cloud Foundation has several important benefits for CSPs derived through *validation, automation,* and *integration*.

#### Validation

Dell validates configurations with Wind River by performing continuous integration testing that reduces operator integration costs while ensuring a telco-grade deployment or upgrade of the cloud platform's full hardware/software stack that meets the stringent performance, availability, and security requirements of the telecommunications industry.

#### Automation

Dell Telecom Multi-Cloud Foundation integrates with Wind River Studio to enable CSPs to automate the deployment and lifecycle management of hundreds of thousands of servers across their network. This lowers operating costs by eliminating manual tasks. It also ensures a consistent, telecom-grade deployment of the full hardware/software stack, which reduces configuration errors so that less time is spent on fault, configuration, and security management.

#### Integration

Dell Telecom Infrastructure Blocks for Wind River are factory-integrated systems that are optimized and ready for deployment and will be offered in a variety of use cases. This simplifies design, procurement, deployment, and lifecycle management and reduces the time spent configuring telecom cloud hardware and software by providing a single integrated and validated solution purpose built for specific telecom use cases. And, it's all backed by a unified support model from Dell Technologies with options that meet carrier grade SLAs.

#### Dell Technologies is the telecom industry's partner of choice

As CSPs evolve their network architectures for 5G, proprietary and appliance-based networks will give way to best-ofbreed, multivendor cloud networks. Dell Technologies is uniquely suited to lead this network transformation. We combine deep experience in digital transformation and cloud technology with a long history of open partnerships and a commitment to building telecom-grade solutions.

Beyond our technical expertise and growing telecom solutions portfolio, Dell Technologies brings a global reach that few companies can match. Today, we have over 25 manufacturing facilities, 50 distribution and configuration centers, and over 750 parts distribution centers located around the world. We manage a supply chain that is the envy of the industry as well as local services teams that can support customers nearly anywhere in the world. At Dell Technologies, we recognize that CSPs have a choice in who they partner with in the future and our goal is to keep it that way.

To learn more about Dell Technologies' solutions for the telecommunications industry, visit us at <u>www.delltechnologies.com/telecom</u>.

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